

Monday			Tuesday			Wednesday			Thursday			Friday		
	Intro to VIB TT & Intellectual Property part I			Intellectual Property part II			Business Development			New Ventures part I			New Ventures part II	
09:30	Welcome by Jérôme Van Biervliet: Innovation & Business- VIBs Tech transfer lane to success!	09:30		Discovery & RISK! – Journey through the valley of death *(2)	09:30		Public Private partnerships	09:30		Key ingredients for building a successful business	09:30		Pitching your NewCo (+ feedback)	
10:30	Coffee Break	11:00		Coffee Break	10:30		Coffee Break	10:45		Coffee Break	11:00		Coffee Break	
10:45	Introduction to Intellectual Property Rights	11:15		Filing and prosecution of a patent	10:45		Contracting: MTAs & CDAs	11:00		Building a business and fundraising - Pitching your plan	11:15		Guest Lecture VC investments. Willem Broekaert Managing partner V-Bio Ventures	
12:00	Pitching Exercise: Introduction*(1)	12:15		Pitching Exercise: Discuss *(3)	11:30		MTA negotiation workshop				12:15		Pitching Award & Closing	
12:30	12.30: Lunch served at the venue													
13:30	Patentability requirements	13:30		Post-grant procedures and FTO	13:30		Guest Lecture BD: Alain Wille CEO VIB Spinoff Animab	13:30		Company Valuation				
14:30	Coffee Break	14:30		Coffee Break	14:30		Coffee Break	14:45		Coffee Break				
14:45	Writing a Patent application	14:45		Patent search: Intro & Example	14:45		R&D Collaborations and Licensing	15:00		Pitching Exercise: preparation Pitch				
15:15	Claim drafting exercise (based on Oosthuysen et al.)**	15:30		Pitching Exercise: Patentability and IP/competition-landscape analysis	15:45		Licensing exercise: Term sheets and negotiations							
17:00	end	17:00		end	17:00		end	17:00		end				

Pitching Exercise:
 *(1) Explanation and Presentation of selected abstracts for 5 NewCo/Business cases
 *(2) Introduction to Risk mitigation tool used in Drug Discovery-spiderplot template explained (applicable to Pitch topics on specific targets)
 *(3) Discussion in groups to get acquainted on the topic + task sharing for patent/IP search and spiderplot analysis
 ** * Please read the relevant paper prior to the course (PDF included in email)

lecture

guest lecture

Interactive session/workshop

Interactive session: Pitching Exercise