

Monday		Tuesday		Wednesday		Thursday		Friday	
	Intro to VIB TT & Intellectual Property part I		Intellectual Property part II		Business Development		New Ventures part I		New Ventures part II
09:30	Welcome : Innovation & Business-VIBs Tech transfer lane to success!	09:30	Discovery & RISK! – Journey through the valley of death *(2)	09:30	Public Private partnerships	09:30	Key ingredients for building a successful business	09:30	Pitching your NewCo (+ feedback)
10:30	Coffee Break	11:00	Coffee Break	10:30	Coffee Break	10:45	Coffee Break	11:00	Coffee Break
10:45	Introduction to Intellectual Property Rights	11:15	Filing and prosecution of a patent	10:45	Contracting: MTAs & CDAs	11:00	Building a business and fundraising - Pitching your plan	11:15	Guest Lecture VC investments. David Devigne- Korys
12:00	Pitching Exercise: Introduction*(1)	12:15	Pitching Exercise: Discuss *(3)	11:30	MTA negotiation workshop	12:15		Pitching Award & Closing	
12:30	12.30: Lunch served at the venue								
13:30	Patentability requirements	13:30	Post-grant procedures and FTO	13:30	Guest Lecture BD. Geert Jannes - Fujirebo	13:30	Company Valuation		
14:30	Coffee Break	14:30	Coffee Break	14:30	Coffee Break	14:45	Coffee Break		
14:45	Writing a Patent application	14:45	Patent search: Intro & Example	14:45	R&D Collaborations and Licensing	15:00	Pitching Exercise: preparation Pitch		
15:15	Claim drafting exercise (based on Oosthuysen et al.)**	15:30	Pitching Exercise: Patentability and IP/competition-landscape analysis	15:45	Licensing exercise: Term sheets and negotiations				
17:00	Reception (& Dinner)	17:00	end	17:00	end	17:00	end		
19:00									

Pitching Exercise:

*(1) Explanation and Presentation of selected abstracts for 5 NewCo/Business cases

*(2) Introduction to Risk mitigation tool used in Drug Discovery-spiderplot template explained (applicable to Pitch topics on specific targets)

*(3) Discussion in groups to get acquainted on the topic + task sharing for patent/IP search and spiderplot analysis

* * Please **read** the relevant paper **prior to the course** (PDF included in email)

lecture

guest lecture

Interactive session/workshop

Interactive session: Pitching Exercise