

	Monday	Tuesday	Wednesday	Thursday	Friday
	<b>Intro to VIB TT &amp; Intellectual Property part I</b>	<b>Intellectual Property part II</b>	<b>Business Development</b>	<b>New Ventures part I</b>	<b>New Ventures part II</b>
09:30	Welcome by Innovation & Business-VIBs Tech transfer lane to success!	09:30 Discovery & RISK! – Journey through the valley of death *(2)	09:30 Public Private partnerships	09:30 Key ingredients for building a successful business	09:30 Pitching your NewCo (+ feedback)
10:30	Coffee Break	11:00 Coffee Break	10:30 Coffee Break	10:45 Coffee Break	11:00 Coffee Break
10:45	Introduction to Intellectual Property Rights	11:15 Filing and prosecution of a patent	10:45 Contracting: MTAs & CDAs	11:00 Building a business and fundraising - Pitching your plan	11:15 Guest Lecture - Thomas Harth, Principal Ypsios Capital
12:00	Pitching Exercise: Introduction*(1)	12:15 Pitching Exercise: Discuss *(3)	11:30 MTA negotiation workshop		12:15 Pitching Award & Closing
12:30	12.30: Lunch served at the venue				
13:30	Patentability requirements	13:30 Guest Lecture - Isabel Vercauteren, CEO at Apeha.Bio	13:30 Guest Lecture - Jean-Paul Mannie, Vice President Business Development at Argenx	13:30 Company Valuation	
14:30	Coffee Break	14:30 Coffee Break	14:30 Coffee Break	14:45 Coffee Break	
14:45	Writing a Patent application	14:45 Patent search: Intro & Example	14:45 R&D Collaborations and Licensing	15:00 Pitching Exercise: preparation Pitch	
15:15	Claim drafting exercise (based on Oosthuysen et al.)**	15:45 Pitching Exercise: Patentability and IP/competition-landscape analysis	15:45 Licensing exercise: Term sheets and negotiations		
17:00	end	17:00 end	17:00 end	17:00 end	

Pitching Exercise:

\*(1) Explanation and Presentation of selected abstracts for 5 NewCo/Business cases

\*(2) Introduction to Risk mitigation tool used in Drug Discovery-spiderplot template explained (applicable to Pitch topics on specific targets)

\*(3) Discussion in groups to get acquainted on the topic + task sharing for patent/IP search and spiderplot analysis

\*\* Please read the relevant paper prior to the course (PDF included in email)

	lecture
	guest lecture
	Interactive session/workshop
	Interactive session: Pitching Exercise