

Monday			Tuesday			Wednesday			Thursday			Friday		
	Intro to VIB TT & Intellectual Property part I			Intellectual Property part II			Business Development			New Ventures part I			New Ventures part II	
09:30	Welcome by Innovation & Business-VIB's tech transfer lane to success!		09:30	Discovery & RISK! – Journey through the valley of death *(2)		09:30	Public Private Partnerships		09:30	Key ingredients for building a successful business		09:30	Pitching your NewCo (+ feedback)	
10:30	Coffee Break		11:00	Coffee Break		10:15	Contracting: Introduction & CDAs		10:30	Coffee Break		10:45	Coffee Break	
10:45	Introduction to Intellectual Property Rights		11:15	Filing and prosecution of a patent		10:30	Coffee Break		10:45	MTA negotiation workshop***		11:00	Building a business and fundraising - pitching your plan	
12:00	Pitching exercise: introduction *(1)		12:15	Pitching exercise: discuss *(3)		10:45	MTA negotiation workshop***		11:00	Building a business and fundraising - pitching your plan		11:15	Guest Lecture -VC speaker	
12:30			12:15			11:30	Contracting: R&D Collaborations and Licensing		12:15			12:15	Pitching award & closing	
12.30: Lunch served at the venue														
13:30	Patentability requirements		13:30	Guest lecture - Hanne Callewaert CEO AstriVax		13:30	Guest lecture - Maarten Stuiver Head of Innovation Technologies BASF		13:30	Company valuation				
14:30	Coffee Break		14:30	Coffee Break		14:30	Coffee Break		14:45	Coffee Break				
14:45	Writing a patent application		14:45	Patent search: Intro & Example		14:45	Licensing exercise: Term sheets and negotiations***		15:00	Pitching exercise: preparation pitch				
15:15	Claim drafting exercise (based on Oosthuysen et al.)**		15:45	Pitching exercise: Patentability and IP/competition-landscape analysis										
17:00	end		17:00	end		17:00	end		17:00	end				

Pitching exercise:

*(1) Explanation and presentation of selected abstracts for 5 NewCo/business cases

*(2) Introduction to Risk mitigation tool used in Drug Discovery-spiderplot template explained (applicable to Pitch topics on specific targets)

*(3) Discussion in groups to get acquainted on the topic + task sharing for patent/IP search and spiderplot analysis

* * Please read the relevant paper prior to the course (PDF included in email) / *** Please read the relevant briefing documents in advance (attached to this email)

lecture

guest lecture

Interactive session/workshop

Interactive session: pitching exercise